

BUSINESS OFFERING SUMMARY

BNO
Business Network of Ohio

Ohio Commercial Electrical Contractor

John Naayers, President

Business Description

Ohio commercial electrical contractor that has been servicing a well-established customer base for over 30 years; with a Fortune 500 company as its major customer throughout the duration.

Financial Performance

Company's annual revenues fluctuate between \$8-\$11M and Owner's Adjusted EBITDA / Seller Discretionary Earnings fluctuate between \$900K to 2.2M.

Why a Great Opportunity – Major Attributes

- Well established customer base with a great reputation
- Great Financial Performance
- Great staff in place and owner willing to transition – Turnkey!
- Great Opportunity to expand client base
- All necessary equipment in place and in great shape
- Mint condition real estate/building (office and warehouse) with expansion available

Staff: Around 40 employees

Reason For Selling: Retirement/Health

Asking Price:

Business: \$3.5M to \$6.5M (depending upon the extent of any Earnout involvement)

Real Estate: FMV sale or lease TBD

If you have an interest in further exploring this opportunity, please contact me by phone or email. The signing of a Confidentiality Agreement will be required before the identity or Selling Memorandum will be released.