

# BUSINESS OFFERING SUMMARY

**BNO**  
Business Network of Ohio

John Naayers, President

## **Ohio Floor Moulding & Strip Manufacturer**

### **Business Description**

A leading manufacturer of floor mouldings and transition strips for the Floor Covering Industry. Provides a full line of carpet metals, vinyl mouldings, tile trims, terrazzo divider strips, expansion joints and custom floor designs. It also designs and manufactures custom frames for terrazzo floors.

### **Financial Performance**

- Annual Revenues in the 7 to 8M+ range
- Adjusted EBITDA/Seller Discretionary Earnings exceeding \$1.3M

### **Why A Great Opportunity – Major Attributes**

- ❖ Long standing business that was established in the 70s
- ❖ Diversified National Customer Base with 2 large major flooring industry customers
- ❖ Staff and equipment and vendors in place
- ❖ Great growth potential

**Reason For Selling:** Retirement reasons plus Owner recognizes NMS is now poised to be taken over by a more qualified and funded ownership group accustomed to guiding and managing a \$10M+ annual revenue business.

### **Asking Prices:**

Business: \$4,250,000 + Inventory at Cost (Seller retains ARs and satisfies all liabilities)

Real Estate: Seeking a Triple Net Lease at \$140,000 annually for an agreed term

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If you have an interest in further exploring this opportunity, please contact me by phone or email. The signing of a Confidentiality Agreement will be required before the identity or Selling Memorandum will be released.