

# MARIN MARKET WATCH

## Market Activity by Price Segment Single Family Homes

<b>04/01/26</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>12</b>	<b>220</b>	<b>63</b>	<b>96</b>	<b>401</b>
<b>Active</b>	5	146	39	75	265
<b>In Contract</b>	7 (58%)	84 (37%)	24 (38%)	21 (22%)	136 (34%)
<b>New this Week</b>	0	29	12	19	60
<b>New in Contract</b>	1	37	11	13	62

### Financial Indicators

<b>Dow Jones Average</b>	<b>46,341</b>
<b>Consumer Confidence Index</b>	<b>91.8</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>6.375%</b>

<b>04/01/25</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>9</b>	<b>222</b>	<b>58</b>	<b>99</b>	<b>388</b>
<b>Active</b>	5	139	47	77	268
<b>In Contract</b>	4 (44%)	83 (37%)	11 (19%)	22 (22%)	120 (31%)
<b>New this Week</b>	0	29	11	14	54
<b>New in Contract</b>	1	33	3	13	50

### Financial Indicators

<b>Dow Jones Average</b>	<b>43,840</b>
<b>Consumer Confidence Index</b>	<b>98.3</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>6.50%</b>

<b>04/01/24</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>5</b>	<b>140</b>	<b>84</b>	<b>102</b>	<b>301</b>
<b>Active</b>	3	74	37	79	193
<b>In Contract</b>	2 (40%)	66 (47%)	17 (20%)	23 (23%)	108 (36%)
<b>New this Week</b>	0	30	8	13	51
<b>New in Contract</b>	2	34	12	9	57

### Financial Indicators

<b>Dow Jones Average</b>	<b>39,807</b>
<b>Consumer Confidence Index</b>	<b>104.7</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>6.75%</b>

**Notes:** By comparing the **first week** of **April** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, was volatile in March closing down at 46,341. The **Consumer Confidence Index** rose slightly closing at 91.8 and **Mortgage interest rates** for a 30-year fixed inched downward to 6.375%. April will continue to see an increase in new homes on the market as Spring sales continue with good momentum.

## Sara Downs

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