MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

<mark>10/01/25</mark> Total on Market	<u>0 - \$800</u> 20	\$800 - 2M 334	\$2m-3m 98	\$3m+	Total <mark>561</mark>
Active	2 0 11	334 255	9 8 76	109 90	432
In Contract	9 (45%)	79 (24%)	22 (22%)	19 (17%)	432 129 <mark>(23%)</mark>
New this Week	3 (43 <i>7</i> 0)	37	4	19 (17 70) 5	49
New in Contract	4	33	6	7	50
Financial Indicators	T	33	0	,	30
Dow Jones Average		<mark>46,398</mark>			
Consumer Confidence Index		94.2			
Interest Rate Jumbo 30 year fixed		6.125%			
interest Rate jumbo s	o year nixea	0.12370			
10/01/24	0 - \$800	\$800 – 2M	\$2m-3m	\$3m+	Total
Total on Market	12	278	112	108	510
Active	6	175	79	94	354
In Contract	6 (50%)	103 (38%)	33 (29%)	14 (13%)	156 <mark>(31%)</mark>
New this Week	1	23	12	9	45
New in Contract	4	36	9	6	55
Financial Indicators					
Dow Jones Average		<mark>42,329</mark>			
Consumer Confidence Index		<mark>98.7</mark>			
Interest Rate Jumbo 30 year fixed		<mark>6%</mark>			
10/01/23	<u>0 - \$800</u>	\$800 - 2M	\$2m-3m	\$3m+	<u>Total</u>
Total on Market	10	219	66	99	<mark>404</mark>
Active	7	137	45	89	295
In Contract	3 (30%)	82 (37%)	21 (32%)	10 (10%)	110 <mark>(27%)</mark>
New this Week	0	35	5	17	57
New in Contract	0	42	6	6	54
Financial Indicators					
Dow Jones Average		<mark>33,507</mark>			
Consumer Confidence Index		<mark>103.0</mark>			
Interest Rate Jumbo 30 year fixed		<mark>7 %</mark>			

Notes: By comparing the **first week** of **October** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed up in slightly September to 46,398. The **Consumer Confidence Index** declined in September to 94.2 due to a weaking job market and **Mortgage interest rates** for a 30-year fixed product improved slightly to 6.125%. October ushers in our final quarter of 2025 with more homes on the market for buyers to choose from and the median sale price holding steady.

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