

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

08/01/26	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	17	190	66	79	352
Active	10	122	40	60	232
In Contract	7 (50%)	68 (36%)	26 (39%)	19 (24%)	120 (34%)
New this Week	2	13	4	6	25
New in Contract	2	26	10	8	46

Financial Indicators

Dow Jones Average	52,485
Consumer Confidence Index	90.8
Interest Rate Jumbo 30 year fixed	6.75%

08/01/25	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	9	255	74	112	450
Active	7	191	60	103	361
In Contract	2 (22%)	64 (25%)	14 (19%)	14 (18%)	94 (21%)
New this Week	4	26	11	6	47
New in Contract	1	28	5	5	39

Financial Indicators

Dow Jones Average	44,130
Consumer Confidence Index	97.2
Interest Rate Jumbo 30 year fixed	6.5%

08/01/24	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	8	214	67	68	357
Active	5	133	51	64	253
In Contract	3 (38%)	81 (38%)	16 (24%)	4 (6%)	104 (29%)
New this Week	0	18	7	0	25
New in Contract	2	28	1	1	32

Financial Indicators

Dow Jones Average	40,842
Consumer Confidence Index	100.3
Interest Rate Jumbo 30 year fixed	6.5%

Notes: By comparing the **first week of August** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed up slightly in July at 52,485. The **Consumer Confidence Index** closed down at 90.8 and **Mortgage interest rates** for a 30-year fixed adjusted slightly to 6.75%. In the midst of our summer selling season, single family home sales are up 8.5% and the median sale price increased to \$1,800,000 up 6% from the close of last year.

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