MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

11/01/25	<u>0 - \$800</u>	\$800 – 2M	\$2m-3m	\$3m+	<u>Total</u>
Total on Market	19	305	75	104	<mark>503</mark>
Active	12	204	62	84	141
In Contract	7 (37%)	101 (33%)	13 (17%)	20 (19%)	141 <mark>(28%)</mark>
New this Week	1	33	10	9	53
New in Contract4	3	52	8	11	74
Financial Indicators					
Dow Jones Average		<mark>47,562</mark>			
Consumer Confidence Index		<mark>94.6</mark>			
Interest Rate Jumbo 30 year fixed		<mark>6.125%</mark>			
11/01/24	<u>0 - \$800</u>	\$800 - 2M	\$2m-3m	\$3m+	<u>Total</u>
Total on Market	13	252	81	95	441
Active	5	171	65	79	320
In Contract	8 (62%)	81 (32%)	16 (20%)	16 (17%)	121 (27%)
New this Week	2	17	9	3	31
New in Contract	2	35	8	6	51
Financial Indicators					
Dow Jones Average		<mark>41,763</mark>			
Consumer Confidence Index		108.7			
Interest Rate Jumbo 30 year fixed		6.675%			
interest Rate Jumbo 5	o year fixed	0.07370			
11/01/23	<u>0 - \$800</u>	\$800 - 2M	\$2m-3m	\$3m+	<u>Total</u>
Total on Market	10	207	61	107	385
Active	6	140	47	89	282
In Contract	4 (40%)	67 (32%)	14 (23%)	18 (17%)	103 <mark>(27%)</mark>
New this Week	1	16	3	5	25
New in Contract	0	16	2	5	24
Financial Indicators					
Dow Jones Average		<mark>32,965</mark>			
Consumer Confidence Index		102.6			
Interest Rate Jumbo 30 year fixed		7.375%			
,	- , , ,	2.270			

Notes: By comparing the **first week** of **November** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed up in slightly October to 47,562. The **Consumer Confidence Index** inched down a point to 94.6 and **Mortgage interest rates** for a 30-year fixed product stayed stable at 6.125%. November kicks off the holiday period with both home sales and pricing consistent with 2024 while inventory increases 17%.

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