

# MARIN MARKET WATCH

## Market Activity by Price Segment Single Family Homes

<b>05/01/25</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>9</b>	<b>281</b>	<b>93</b>	<b>156</b>	<b>539</b>
<b>Active</b>	3	198	74	128	403
<b>In Contract</b>	6 (67%)	83 (30%)	19 (20%)	28 (18%)	136 (25%)
<b>New this Week</b>	1	52	20	25	98
<b>New in Contract</b>	3	25	9	14	51

### Financial Indicators

<b>Dow Jones Average</b>	<b>40,669</b>
<b>Consumer Confidence Index</b>	<b>86</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>6.5%</b>

<b>05/01/24</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>9</b>	<b>199</b>	<b>85</b>	<b>122</b>	<b>415</b>
<b>Active</b>	7	12	66	89	274
<b>In Contract</b>	2 (22%)	87 (44%)	19 (22%)	33 (27%)	141 (34%)
<b>New this Week</b>	0	37	19	17	73
<b>New in Contract</b>	1	37	5	15	58

### Financial Indicators

<b>Dow Jones Average</b>	<b>38,063</b>
<b>Consumer Confidence Index</b>	<b>97</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>7.125%</b>

<b>05/02/23</b>	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
<b>Total on Market</b>	<b>7</b>	<b>159</b>	<b>72</b>	<b>87</b>	<b>325</b>
<b>Active</b>	4	86	50	70	210
<b>In Contract</b>	3 (43%)	73 (46%)	22 (31%)	17 (20%)	115 (35%)
<b>New this Week</b>	1	31	7	9	48
<b>New in Contract</b>	1	33	9	5	51

### Financial Indicators

<b>Dow Jones Average</b>	<b>34,098</b>
<b>Consumer Confidence Index</b>	<b>101.3</b>
<b>Interest Rate Jumbo 30 year fixed</b>	<b>5.825%</b>

**Notes:** By comparing the **first week of May** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed a volatile April down at 40,669. The **Consumer Confidence Index** fell sharply for the fifth month in a row to 86 and **Mortgage interest rates** for a 30-year fixed product remained steady at 6.5%. The number of home on the market grew in April to a level equal to 2020. Encouraging news to buyers.

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