

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

08/01/25	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	9	255	74	112	450
Active	7	191	60	103	361
In Contract	2 (22%)	64 (25%)	14 (19%)	14 (18%)	94 (21%)
New this Week	4	26	11	6	47
New in Contract	1	28	5	5	39
<i>Financial Indicators</i>					
Dow Jones Average		44,130			
Consumer Confidence Index		97.2			
Interest Rate Jumbo 30 year fixed		6.5%			

08/01/24	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	8	214	67	68	357
Active	5	133	51	64	253
In Contract	3 (38%)	81 (38%)	16 (24%)	4 (6%)	104 (29%)
New this Week	0	18	7	0	25
New in Contract	2	28	1	1	32
<i>Financial Indicators</i>					
Dow Jones Average		40,842			
Consumer Confidence Index		100.3			
Interest Rate Jumbo 30 year fixed		6.5%			

08/01/23	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	8	177	60	63	308
Active	7	97	46	54	204
In Contract	1 (13%)	80 (45%)	14 (23%)	9 (14%)	104 (34%)
New this Week	0	24	5	4	33
New in Contract	0	23	6	2	31
<i>Financial Indicators</i>					
Dow Jones Average		35,465			
Consumer Confidence Index		117.0			
Interest Rate Jumbo 30 year fixed		6.5%			

Notes: By comparing the **first week** of **August** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed up slightly in July to 44,130. The **Consumer Confidence Index** rebounded in July to 97.2 and **Mortgage interest rates** for a 30-year fixed product remained steady at 6.5%. July saw a drop in inventory and fewer sales compared to last year but year-to-date single-family home sales are up by 9%.

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