

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

04/01/25	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	9	222	58	99	388
Active	5	139	47	77	268
In Contract	4 (44%)	83 (37%)	11 (19%)	22 (22%)	120 (31%)
New this Week	0	29	11	14	54
New in Contract	1	33	3	13	50

Financial Indicators

Dow Jones Average	42,001
Consumer Confidence Index	92.9
Interest Rate Jumbo 30 year fixed	6.50%

04/01/24	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	5	140	84	102	301
Active	3	74	37	79	193
In Contract	2 (40%)	66 (47%)	17 (20%)	23 (23%)	108 (36%)
New this Week	0	30	8	13	51
New in Contract	2	34	12	9	57

Financial Indicators

Dow Jones Average	39,807
Consumer Confidence Index	104.7
Interest Rate Jumbo 30 year fixed	6.75%

04/01/23	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	10	137	47	68	262
Active	6	70	30	51	157
In Contract	4 (40%)	67 (49%)	17 (36%)	17 (25%)	105 (40%)
New this Week	0	23	12	9	44
New in Contract	1	24	3	10	38

Financial Indicators

Dow Jones Average	33,274
Consumer Confidence Index	104.2
Interest Rate Jumbo 30 year fixed	5.625%

Notes: By comparing the **first week of April** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed a volatile March down at 42,001. The **Consumer Confidence Index** fell sharply for the fourth month in a row to 92.9 and **Mortgage interest rates** for a 30-year fixed product remained steady at 6.5%. The number of home on the market grew in March to a level equal to 2021 and 2022. Encouraging to buyers.

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