

MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

02/01/26	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	13	137	24	52	226
Active	10	93	18	42	163
In Contract	3 (23%)	44 (32%)	6 (25%)	10 (19%)	63 (28%)
New this Week	3	42	10	4	59
New in Contract	2	30	3	5	40

Financial Indicators

Dow Jones Average	48,892
Consumer Confidence Index	84.5
Interest Rate Jumbo 30 year fixed	6.25%

02/01/25	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	13	123	30	39	205
Active	6	80	23	33	142
In Contract	7 (54%)	43 (35%)	7 (23%)	6 (15%)	63 (31%)
New this Week	1	20	3	2	26
New in Contract	1	19	2	2	24

Financial Indicators

Dow Jones Average	44,544
Consumer Confidence Index	104.1
Interest Rate Jumbo 30 year fixed	6.75%

02/01/24	0 - \$800	\$800 - 2M	\$2m-3m	\$3m+	Total
Total on Market	6	90	31	37	164
Active	4	46	25	30	105
In Contract	2 (33%)	44 (49%)	6 (19%)	7 (19%)	59 (36%)
New this Week	2	11	2	5	20
New in Contract	1	20	2	3	29

Financial Indicators

Dow Jones Average	38,462
Consumer Confidence Index	114.8
Interest Rate Jumbo 30 year fixed	6.5%

Notes: By comparing the **first week** of **January** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed up in slightly December to end the year at 48,063. The **Consumer Confidence Index** fell for the 5th month in a row to 89.1 and **Mortgage interest rates** for a 30-year fixed product adjusted downward to 6.25%. January is prep month as agents inspect, prep and stage homes to launch in mid-February and early March.

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