## MARIN MARKET WATCH

Market Activity by Price Segment Single Family Homes

07/01/25 Total on Market Active In Contract New this Week New in Contract <i>Financial Indicators</i> Dow Jones Average Consumer Confidence Interest Rate Jumbo	\$800 - 2M 300 224 76 (25%) 20 28 44,094 93 6.5%	\$2m-3m 100 84 16 (16%) 4 4	\$3m+ 142 117 25 (18%) 3 10	<u>Total</u> 553 428 125 (23%) 27 46
07/01/24 Total on Market Active In Contract New this Week New in Contract <i>Financial Indicators</i> Dow Jones Average Consumer Confidence Interest Rate Jumbo	\$800 - 2M 239 151 88 (37%) 19 28 39,183 100.4 6.75%	\$2m-3m 95 60 35 (37%) 5 7	\$3m+ 93 73 20 (22%) 4 7	<u>Total</u> 4 <b>36</b> 287 149 (34%) 28 43
07/01/23 Total on Market Active In Contract New this Week New in Contract <i>Financial Indicators</i> Dow Jones Average Consumer Confidence Interest Rate Jumbo	\$800 - 2M <b>185</b> 96 89 (48%) 11 36 <b>34,408</b> <b>109.7</b> <b>6.375%</b>	\$2m-3m 58 33 25 (43%) 3 6	\$3m+ 68 52 16 (23%) 0 2	<u>Total</u> 3 <b>19</b> 184 135 <mark>(42%)</mark> 15 46

**Notes**: By comparing the **first week** of **July** for three years running, you can see the progressive shifts in market performance. Under the heading: **Financial Indicators**, the **Dow Jones Industrial Average**, closed up in June to 44,094. The **Consumer Confidence Index** declined sharply to 93 and **Mortgage interest rates** for a 30-year fixed product remained steady at 6.5%. June enjoyed an active month of sales as inventory continues to grow.

## Sara Downs

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